



## STAND ANNUAL CONFERENCE

Friday, March 10, 2006

9:00 a.m. – 3:30 p.m.

Polytech Conference Center

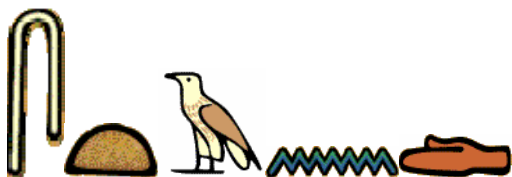
Woodside, DE (South of Dover)



## Discovering the Treasures of Training

### Agenda

8:30 - 9:00	Register/Breakfast
9:00 - 9:15	Welcome
9:15 - 10:45	Workshop 1
11:00 - 12:30	Workshop 2
12:30 - 1:45	LUNCH
1:45 - 3:00	Keynote Address
3:00 - 3:30	Wrap Up



### Keynote Presentation: Discovering your Ah-Ha!

**Presented by Joan Walsh**  
Joan Walsh is a principal with FSMI, (Financial Synergies Management, Inc.), a firm that specializes in assisting businesses and individuals to improve results through strategic business planning and development of the individuals charged with executing the plan. Her diverse experience allows her to transcend industry lines to help her clients achieve business success and growth through a combination of strategy, planning, coaching and execution.

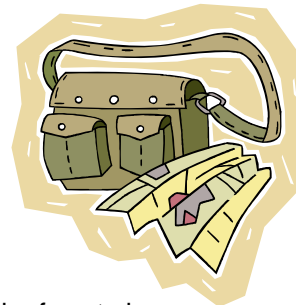
### **Trainers and the Lost Art of Cooperation and Collaboration**

#### **Presented by Bernie Dohrmann**

BJ Dohrmann was the original founder of Income Builders International or IBI and is an author and corporate trainer. For two decades BJ Dohrmann has led the most advanced business training faculty in the world attending and teaching "live" to world leaders and CEOs at the five annual IBI Global CEO Retreat Weeks hosted in Southern California.

### **Training and the Temple of Creativity** **Presented by Terri Trent**

Terri Trent is a seasoned organizational consultant, who specializes in providing innovative business solutions for both organizations and individuals. She has had more than 20 years of diverse experience in human resources and organizational development, career coaching and counseling, performance management, training and group facilitation, curriculum design, business communications, and college instruction.



Funds from the First State Quality Improvement Fund have allowed the fees to be reduced the past two years.

## 2006 Conference Registration

*Registration Deadline: Feb. 20, 2006*

### Discovering the Treasures of Training

Name: \_\_\_\_\_

Agency/Co.: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

#### Fees

**2006 Paid Members: \$50.00 \***

**Non-members: \$75.00 \***

**(includes 2006 membership)**

**Fed. E.I. # 51-0319316**

Please mail this form with your  
check, payable to STAND, to:  
STAND c/o Wm. Tyson  
28 Chatham Ct.  
Dover, DE 19901-3909

#### Lunch Buffet:

Crab cakes, marinated chicken breasts, soup, salad, side dishes, and dessert.

*Please contact a member of the committee if you have any special dietary needs.*

**Directions to Polytech can be found at**

**<http://www.polytechworks.com/index.cfm?page=contact.html> or call**

**(302) 697-4545.**



**For additional information, call a  
member of the conference  
committee:**

<b>Kristen Boehmer</b>	<b>302-739-4208</b>
<b>Patricia Burrell</b>	<b>302-739-5473</b>
<b>Tracey Connolly</b>	<b>302-577-8982</b>
<b>Alan Kovitz</b>	<b>302-698-1597</b>
<b>Marcia Roe</b>	<b>302-633-2706</b>
<b>Lisa Swaim-Parker</b>	<b>302-255-0094</b>

#### **STAND** **Mission Statement**

***The mission of the Statewide  
Advisory Network of Delaware  
(STAND) is to provide a forum for  
promoting professional development  
and enhancing communications  
among members and agencies.***

#### **Objectives**

***To share resources and promote  
training as a valuable tool for  
organizational change, effectiveness,  
and staff development.***

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